



Supporting our customers

Enquiry/concept stage

We liaise closely with our customers to gain a clear understanding of their project parameters. This way, we can begin to align the chemistry with their end use requirements and business objectives.

Product sample, trial & testing

We provide samples for initial evaluation. We then work in partnership with our customers to conduct trials that test the performance of the product, the application method, ease of use and measure the properties of the finished product.

Review & formulation development

We evaluate the performance against the requirements and refine the formulation as agreed with our customer. This may include changing the levels and/or types of solvent, additive, pigment or base polymer to achieve optimal performance properties.

Product specification

Once performance requirements have been approved for the formulation development and manufacturing processes, we sign off the specification with our customer. Costs, quotes, agreements, targets and production timescales are agreed.

Trial production

We supply quantities to prove the formulation, allowing our customer to run at a production scale. This gives scope for further refinement of formulations.

Scaling up

We hold stocks of key raw materials so they can be converted quickly and easily as demand increases and continuity of supply becomes critical. Our Kanban system ensures customers receive product as they need it and when they need it.

High performance adhesives and coatings

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